	2012			2013			2014			2015			2016			2017		
All 7(A)	\$	7,185,123,000		\$	8,776,517,200		\$	8,819,386,600		\$	10,870,555,200		\$	11,789,954,000		\$	12,874,859,100	
Ethnicity																		
All Minority	\$	1,826,287,000	25%	\$	2,365,767,800	27%	\$	2,530,481,900	29%	\$	3,088,429,200	28%	\$	3,474,282,200	29%	\$	4,010,424,000	31%
AMERICAN INDIAN	\$	36,599,300	1%	\$	39,085,800	0%	\$	35,674,600	0%	\$	66,471,200	1%	\$	67,260,200	1%	\$	76,537,500	1%
ASIAN OR PACIFI	\$	1,343,921,600	19%	\$	1,762,060,700	20%	\$	1,864,738,800	21%	\$	2,182,419,400	20%	\$	2,554,873,200	22%	\$	2,908,033,700	23%
BLACK	\$	111,321,400	2%	\$	150,737,100	2%	\$	179,025,600	2%	\$	207,648,100	2%	\$	234,849,200	2%	\$	298,884,200	2%
HISPANIC	\$	334,444,700	5%	\$	413,884,200	5%	\$	451,042,900	5%	\$	631,890,500	6%	\$	617,299,600	5%	\$	723,390,600	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,578,000	0%
UNDETERMINED	\$	693,562,500	10%	\$	1,058,874,500	12%	\$	1,312,577,000	15%	\$	1,442,674,800	13%	\$	1,611,976,100	14%	\$	1,958,208,600	15%
WHITE	\$	4,665,273,500	65%	\$	5,351,874,900	61%	\$	4,976,327,700	56%	\$	6,339,451,200	58%	\$	6,703,695,700	57%	\$	6,906,226,500	54%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	1,227,787,700	17%	\$	1,415,716,400	16%	\$	1,512,721,900	17%	\$	1,738,994,300	16%	\$	1,884,040,900	16%	\$	1,999,531,500	16%
Female Owned more than 50%	\$	891,185,900	12%	\$	1,157,263,100	13%	\$	1,096,243,200	12%	\$	1,392,690,000	13%	\$	1,712,977,200	15%	\$	1,822,175,600	14%
Male Owned	\$	5,066,149,400	71%	\$	6,203,537,700	71%	\$	6,210,421,500	70%	\$	7,738,870,900	71%	\$	8,192,935,900	69%	\$	9,053,152,000	70%
Veteran	\$	295,623,600	4%	\$	318,674,600	4%	\$	298,731,800	3%	\$	557,171,900	5%	\$	587,358,800	5%	\$	501,733,700	4%
EXISTING BUSINESS	\$	5,263,225,700	73%	\$	6,517,805,400	74%	\$	6,275,403,300	71%	\$	7,249,472,600	67%	\$	7,524,651,300	64%	\$	8,276,231,500	64%
NEW BUSINESS	\$	1,913,723,600	27%	\$	2,247,795,100	26%	\$	2,515,689,600	29%	\$	3,589,290,700	33%	\$	4,223,894,800	36%	\$	4,562,600,100	35%
Rural	\$	1,152,057,600	16%	\$	1,297,552,000	15%	\$	1,464,573,100	17%	\$	1,782,675,100	16%	\$	1,899,941,300	16%	\$	1,790,794,200	14%
Urban	\$	6,033,065,400	84%	\$	7,478,965,200	85%	\$	7,354,813,500	83%	\$	9,087,880,100	84%	\$	9,890,012,700	84%	\$	11,084,064,900	86%
Export	\$	250,929,700	3%	\$	464,434,300	5%	\$	599,112,600	7%	\$	641,337,100	6%	\$	729,136,300	6%	\$	1,382,733,700	11%
CAPLine	\$	179,439,900	2%	\$	286,291,000	3%	\$	200,443,500	2%	\$	239,903,000	2%	\$	157,646,700	1%	\$	131,071,900	1%
PLP	\$	3,774,853,600	53%	\$	4,801,720,100	55%	\$	5,162,078,200	59%	\$	6,677,828,700	61%	\$	7,403,674,100	63%	\$	8,924,551,600	69%
Express	\$	892,926,800	12%	\$	831,605,000	9%	\$	883,399,900	10%	\$	1,079,710,300	10%	\$	1,102,681,000	9%	\$	1,036,143,400	8%
\$150K and Under	\$	739,940,400	10%	\$	715,168,500	8%	\$	863,527,400	10%	\$	1,114,599,100	10%	\$	1,157,421,600	10%	\$	1,120,365,200	9%
>\$150K - \$350K	\$	1,037,740,600	14%	\$	1,119,191,500	13%	\$	1,055,967,500	12%	\$	1,265,895,300	12%	\$	1,375,141,900	12%	\$	1,405,419,500	11%
>\$350K - \$2M	\$	3,673,729,000	51%	\$	4,600,504,100	52%	\$	4,368,495,700	50%	\$	5,194,558,300	48%	\$	5,586,818,300	47%	\$	5,876,929,300	46%
>\$2M	\$	1,733,713,000	24%	\$	2,341,653,100	27%	\$	2,531,396,000	29%	\$	3,295,502,500	30%	\$	3,670,572,200	31%	\$	4,472,145,100	35%

All Activity illustrated above is as of 04/14 for each FY listed.

	2012		2013		2014		2015		2016		2017	
All 7(A)	22,470		23,173		24,523		30,305		32,603		31,037	
Ethnicity												
All Minority	4,896	22%	5,218	23%	<i>5,778</i>	24%	7,118	23%	8,399	26%	7,924	26%
AMERICAN INDIAN	199	1%	174	1%	186	1%	212	1%	219	1%	224	1%
ASIAN OR PACIFI	2,553	11%	2,904	13%	3,148	13%	3,755	12%	4,238	13%	4,010	13%
BLACK	580	3%	548	2%	700	3%	906	3%	1,200	4%	1,186	4%
HISPANIC	1,564	7%	1,592	7%	1,744	7%	2,245	7%	2,742	8%	2,502	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	2	0%
UNDETERMINED	2,024	9%	2,461	11%	2,996	12%	4,071	13%	3,946	12%	4,339	14%
WHITE	15,550	69%	15,494	67%	15,749	64%	19,116	63%	20,258	62%	18,774	60%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	3,519	16%	3,674	16%	3,867	16%	4,371	14%	4,532	14%	4,271	14%
Female Owned more than 50%	3,622	16%	3,767	16%	3,961	16%	5,250	17%	5,982	18%	5,577	18%
Male Owned	15,329	68%	15,732	68%	16,695	68%	20,684	68%	22,089	68%	21,189	68%
Veteran	1,173	5%	1,143	5%	1,072	4%	1,459	5%	1,669	5%	1,663	5%
EXISTING BUSINESS	15,581	69%	16,009	69%	16,985	69%	20,306	67%	20,008	61%	19,522	63%
NEW BUSINESS	6,880	31%	7,145	31%	7,500	31%	9,943	33%	12,541	38%	11,470	37%
Rural	3,072	14%	3,204	14%	4,042	16%	4,777	16%	5,379	16%	4,755	15%
Urban	19,398	86%	19,969	86%	20,481	84%	25,528	84%	27,224	84%	26,282	85%
Export	426	2%	600	3%	774	3%	795	3%	888	3%	1,685	5%
CAPLine	232	1%	381	2%	273	1%	315	1%	228	1%	196	1%
PLP	6,053	27%	6,447	28%	5,784	24%	7,459	25%	8,398	26%	11,673	38%
Express	11,997	53%	10,968	47%	12,409	51%	15,641	52%	16,926	52%	14,363	46%
\$150K and Under	13,356	59%	12,583	54%	14,481	59%	18,262	60%	19,788	61%	17,407	56%
>\$150K - \$350K	4,123	18%	4,429	19%	4,094	17%	4,901	16%	5,192	16%	5,329	17%
>\$350K - \$2M	4,424	20%	5,409	23%	5,113	21%	6,072	20%	6,430	20%	6,873	22%
>\$2M	567	3%	752	3%	835	3%	1,070	4%	1,193	4%	1,428	5%

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	2012 2013			2014				2015			2016		2017				
All 504	\$ 2,962,238,000		\$	2,736,224,000		\$	2,112,132,000		\$	2,117,046,000		\$	2,450,461,000		\$	2,752,266,000	
Ethnicity																	
All Minority	\$ 630,330,000	21%	\$	656,330,000	24%	\$	542,855,000	26%	\$	558,099,000	26%	\$	680,262,000	28%	\$	804,636,000	29%
AMERICAN INDIAN	\$ 3,104,000	0%	\$	7,667,000	0%	\$	2,994,000	0%	\$	7,010,000	0%	\$	8,372,000	0%	\$	1,717,000	0%
ASIAN OR PACIFI	\$ 440,916,000	15%	\$	493,101,000	18%	\$	382,597,000	18%	\$	373,734,000	18%	\$	483,672,000	20%	\$	597,747,000	22%
BLACK	\$ 47,277,000	2%	\$	45,160,000	2%	\$	30,153,000	1%	\$	28,055,000	1%	\$	29,904,000	1%	\$	53,897,000	2%
HISPANIC	\$ 139,033,000	5%	\$	110,402,000	4%	\$	127,111,000	6%	\$	149,300,000	7%	\$	158,314,000	6%	\$	151,275,000	5%
MULTI-GROUP	\$ -	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$ 163,179,000	6%	\$	199,158,000	7%	\$	161,966,000	8%	\$	176,386,000	8%	\$	189,395,000	8%	\$	237,929,000	9%
WHITE	\$ 2,168,729,000	73%	\$	1,880,736,000	69%	\$	1,407,311,000	67%	\$	1,382,561,000	65%	\$	1,580,804,000	65%	\$	1,709,701,000	62%
Gender																	
Not Reported	\$ -	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$ 13,515,000	0%	\$	13,629,000	0%	\$	7,251,000	0%	\$	5,969,000	0%	\$	7,467,000	0%	\$	105,050,000	4%
Female Owned more than 50%	\$ 317,488,000	11%	\$	363,194,000	13%	\$	253,819,000	12%	\$	280,656,000	13%	\$	321,111,000	13%	\$	292,762,000	11%
Male Owned	\$ 2,631,235,000	89%	\$	2,359,401,000	86%	\$	1,851,062,000	88%	\$	1,830,421,000	86%	\$	2,121,883,000	87%	\$	2,354,454,000	86%
Veteran	\$ 153,871,000	5%	\$	128,344,000	5%	\$	81,051,000	4%	\$	75,557,000	4%	\$	80,015,000	3%	\$	80,861,000	3%
EXISTING BUSINESS	\$ 2,603,690,000	88%	\$	2,328,641,000	85%	\$	1,749,460,000	83%	\$	1,752,432,000	83%	\$	2,069,091,000	84%	\$	2,356,965,000	86%
NEW BUSINESS	\$ 358,548,000	12%	\$	407,583,000	15%	\$	362,672,000	17%	\$	364,614,000	17%	\$	381,370,000	16%	\$	395,301,000	14%
Rural	\$ 695,538,000	23%	\$	590,208,000	22%	\$	462,055,000	22%	\$	470,345,000	22%	\$	501,675,000	20%	\$	597,817,000	22%
Urban	\$ 2,266,700,000	77%	\$	2,146,016,000	78%	\$	1,650,077,000	78%	\$	1,646,701,000	78%	\$	1,948,786,000	80%	\$	2,154,449,000	78%
Export	\$ 80,779,000	3%	\$	81,423,000	3%	\$	104,997,000	5%	\$	106,231,000	5%	\$	104,986,000	4%	\$	50,429,000	2%
\$150K and Under	\$ 53,117,000	2%	\$	47,958,000	2%	\$	36,084,000	2%	\$	32,303,000	2%	\$	31,364,000	1%	\$	34,389,000	1%
>\$150K - \$350K	\$ 337,000,000	11%	\$	297,706,000	11%	\$	222,183,000	11%	\$	214,303,000	10%	\$	203,648,000	8%	\$	219,562,000	8%
>\$350K - \$2M	\$ 1,794,171,000	61%	\$	1,663,754,000	61%	\$	1,273,084,000	60%	\$	1,302,974,000	62%	\$	1,339,811,000	55%	\$	1,544,968,000	56%
>\$2M	\$ 777,950,000	26%	\$	726,806,000	27%	\$	580,781,000	27%	\$	567,466,000	27%	\$	875,638,000	36%	\$	953,347,000	35%

	2012		2013		2014	2015		2016		2017		
All 504	4,402		4,049		3,006		2,965		3,018		3,348	
Ethnicity												
All Minority	875	20%	859	21%	619	21%	638	22%	658	22%	<i>773</i>	23%
AMERICAN INDIAN	9	0%	9	0%	6	0%	10	0%	10	0%	4	0%
ASIAN OR PACIFI	512	12%	529	13%	334	11%	354	12%	359	12%	459	14%
BLACK	85	2%	73	2%	53	2%	50	2%	45	1%	67	2%
HISPANIC	269	6%	248	6%	226	8%	224	8%	244	8%	243	7%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	208	5%	247	6%	199	7%	218	7%	226	7%	251	7%
WHITE	3,319	75%	2,943	73%	2,188	73%	2,109	71%	2,134	71%	2,324	69%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	20	0%	21	1%	7	0%	10	0%	8	0%	156	5%
Female Owned more than 50%	596	14%	656	16%	473	16%	475	16%	515	17%	488	15%
Male Owned	3,786	86%	3,372	83%	2,526	84%	2,480	84%	2,495	83%	2,704	81%
Veteran	231	5%	219	5%	136	5%	117	4%	137	5%	132	4%
EXISTING BUSINESS	3,922	89%	3,589	89%	2,575	86%	2,510	85%	2,651	88%	2,907	87%
NEW BUSINESS	480	11%	460	11%	431	14%	455	15%	367	12%	441	13%
Rural	1,189	27%	988	24%	747	25%	735	25%	742	25%	881	26%
Urban	3,213	73%	3,061	76%	2,259	75%	2,230	75%	2,276	75%	2,467	74%
Export	106	2%	97	2%	108	4%	111	4%	101	3%	38	1%
\$150K and Under	487	11%	444	11%	324	11%	287	10%	290	10%	302	9%
>\$150K - \$350K	1,350	31%	1,226	30%	918	31%	866	29%	821	27%	889	27%
>\$350K - \$2M	2,311	52%	2,145	53%	1,579	53%	1,625	55%	1,635	54%	1,860	56%
>\$2M	254	6%	234	6%	185	6%	187	6%	272	9%	297	9%

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